**The Winery at Bull Run**

**Vineyard Estate Manager Job Description Position**

Overview The Vineyard Estate Manager is responsible for all aspects of farming operations, including strategic direction as well as day-to-day operations.

The Winery at Bull Run produces 10,000 to 15,000 cases/year of wine. We operate our own vineyards in three different locations in Northern Va. For a total of 55 acres. We also oversee contracted wine grape growers throughout VA. When production dictates.

Duties and Responsibilities

• Oversee all vineyard functions which include but are not limited to pruning and canopy management, pest management, and harvest coordination.

• Act as operator for mechanized equipment when needed, including applying foliar sprayer.

• Monitor, manage, and continually improve all aspects of estate grape production to maximize quality and efficiency.

• Hire, mentor, discipline and supervise all farm employees.

• Coordinate all farm administrative functions, including management of pest management records, farm payroll, and regulatory compliance.

• Coordinate all farm equipment maintenance, repair, modification, and acquisition.

• Actively work with and advise senior leaders within the company to develop and execute high level plans.

• Act as the liaison between the winery and contracted growers and cultivate grower relationships by visiting all vineyards on a regular basis.

• Help direct harvest logistics in collaboration with winemaking team to increase wine quality and process efficiency.

• Responsible for the care and management of the entire estate including all farm infrastructure.

• Ensure the vineyard properties are always prepared for guests, including special setup for events.

• Conduct a select number of in-depth vineyard tours.

**Position Requirements**

● Bachelor’s degree in viticulture, horticulture, or related program and/or certificate of completion in a viticulture and/or related program or related experience is preferred.

● Functionally bilingual English/Spanish capability is strongly preferred.

● Minimum three years’ experience in vineyard management and/or grower relations.

● Must have a daily presence in the field and be a hands-on manager.

● Flexible and creative with uncompromising personal ethics.

● Strong interpersonal skills with demonstrated results leading staff, servicing vineyard contracts, and participating on leadership teams.

● Capable of working independently, using good judgment, and solving problems creatively. Know when to discuss situations with management team, bringing proposed solutions.

● Strong analytical skillset, with mechanical aptitude, and problem-solving skills.

● Proficient in appropriate technology, including the ability to communicate, coordinate, and store documents electronically.

● Able to walk in steep, inclining vineyard, in diverse types of weather.

● Able to lift and move up to 50 pounds.

● Currently possess or can immediately obtain a Virginia Private Pesticide Applicators License.

● Have a good driving record, a valid driver’s license, auto insurance and the ability to drive to locations around Virginia

● Able to work a flexible schedule including evenings, weekends.

Our compensation is competitive and based on skills and experience. As a full-time employee you will receive the standard Winery at Bull Run benefits package including health insurance, paid time off, IRA program, etc

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